

# Georgia Business Directory 2000-2001: The Ultimate Sales

## Levan Guniava

**ACCOUNT MANAGER**

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[greenet.ge](#)



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### Work History

**Jun 2015 - Present**  
**Account Manager**  
Greenetnet

- Corporate sales
- Company portfolio management

**Jul 2011 - Jun 2015**  
**Corporate Sales Coordinator**  
*JSC Bank of Georgia*  
Department of Non-Credit Products sales management in Branch Network.

- Corporate Sales
- Negotiations with the Corporate clients
- Negotiations with the target Corporate clients
- Coordinating projects within bank
- Sales statistics on monthly basis

**Mar 2007 - Jul 2011**  
**Brand and Sales Manager**  
Arttime

- Making forecast of cash flow for internal use only.
- Preparing and studying the sales statistics. Evaluating future sales figures per brand.
- Responsible for the following brands:
- Tissot, Ck, Doxa, Certina, Longines, RW, Valentino, Versace, Salvatore Ferragamo, Radio, Tag Heuer, Moschino, Birell and Maurice Lacroix.
- Performing procurement of the following brands during the year.
- Making annual procurement schedule for the brands being responsible for.
- Stock management: analysing and evaluating optimal stock amount per brand
- Merchandising control in the shops (proper watch displaying, sales promotion).
- Attending annual international meetings in Switzerland.

**Jun 2006 - Jan 2007**  
**Marketing Manager**  
*JSC Amalthea*

- Defining the best product portfolio for the company
- Creating own and retailers distributing network
- Making the cost analyse and defining the most competitive price range for the company products.
- Permanent investigation of the Georgian diary market.
- Taking participation in creating new brand image.

### Portfolio



**Complex Sales**

Strategy of Extraordina...



**Effective Presentation**



**General Management C...**

**Customer Relations - Et...**



**Bachelor's Diploma**  
Georgian Technical University

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### Education

**Sep 2010 - Present**  
**Certificate**  
*ACCA*  
Association of Chartered Certified Accountants  
**F3 - PASSED (December 2010)**

**Sep 2002 - Jun 2006**  
**Bachelors degree with honour**  
Georgian Technical University

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manager we've ever had. New Residential Listings. Met my wife and best friend while working on a hospital project in South Texas. Clayton State College and University and majoring in Business Management. Currently employed as General Sales Manager for Cumulus Broadcasting ( RADIO) Graduation ; "95 Georgia TSA Reporter; "97 GA TSA President;. This list of University of Georgia alumni includes alumni and current students of the University Arts, media and entertainment; Athletics; Business and industry Broadway actor and singer, best known for originating the role of Sebastian in The Little United States Congress Biographical Directory of the.

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